

# Comparisons of Job Characteristics

**Focus Occupation:** Coaches and Scouts (27-2022)

**Associated Occupation:** Agents and Business Managers of Artists, Performers, and Athletes (13-1011)

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|    |  |
|----|--|
| << | Focus occupation element is much lower             |
| <  | Focus occupation element is lower                  |
| 0  | Focus occupation element is at a similar level     |
| >  | Focus occupation element is at a higher level      |
| >> | Focus occupation element is at a much higher level |

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 55

**Focus Occupation:** Coaches and Scouts (27-2022)

**Associated Occupation:** Agents and Business Managers of Artists, Performers, and Athletes (13-1011)

| Associated Occupation's Key Knowledge Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |   |
|--|---------------------------------|--------------------------------|---------------------------|--------------------------------|---|
| Customer and Personal Service                  | 11.3                            | 18.8                           | 12.9                      | <<                             | Extensive education and/or training may be required |
| Sales and Marketing                            | 5.2                             | 17.2                           | 10.4                      | <<                             | Extensive education and/or training may be required |
| Communications and Media                       | 5.3                             | 14.3                           | 7.1                       | <<                             | Extensive education and/or training may be required |
| Administration and Management                  | 8.4                             | 13.2                           | 11.3                      | <                              | Expanded education and/or training may be required  |
| Clerical                                       | 7.3                             | 12.8                           | 8.8                       | <<                             | Extensive education and/or training may be required |
| Fine Arts                                      | 2.2                             | 10.3                           | 1.6                       | <<                             | Extensive education and/or training may be required |
| Personnel and Human Resources                  | 5.6                             | 9.1                            | 9.8                       | 0                              | Current knowledge level may be sufficient           |
| Economics and Accounting                       | 4.4                             | 8.9                            | 5.1                       | <<                             | Extensive education and/or training may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 74

**Focus Occupation:** Coaches and Scouts (27-2022)

**Associated Occupation:** Agents and Business Managers of Artists, Performers, and Athletes (13-1011)

| Associated Occupation's Key Skills Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |                                       |
|---|---------------------------------|--------------------------------|---------------------------|--------------------------------|---------------------------------------|
| Persuasion                                  | 7.4                             | 14.3                           | 13.6                      | 0                              | Current skill level may be sufficient |
| Negotiation                                 | 6.8                             | 13.6                           | 13.5                      | 0                              | Current skill level may be sufficient |

|                 |     |      |      |   |                                  |
|-----------------|-----|------|------|---|----------------------------------|
| Time Management | 8.9 | 11.4 | 13.6 | > | Skill level is likely sufficient |
|-----------------|-----|------|------|---|----------------------------------|

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

| Abilities  |                                 | Similarity of Focus Occupation to Associated Occupation: 82 |                           |                                |  |
|--|---------------------------------|---|---------------------------|--------------------------------|--|
| Focus Occupation: Coaches and Scouts (27-2022)   |                                 |   |                           |                                |  |
| Associated Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011) |                                 |   |                           |                                |  |
| Associated Occupation's Key Abilities Elements   | Average Rating, All Occupations | Associated Occupation's Rating                              | Focus Occupation's Rating | Evaluation of Focus Occupation |  |
| Oral Expression  | 12.4                            | 15.2  | 17.5                      | >                              | Current ability level is likely sufficient           |
| Oral Comprehension   | 12.5                            | 14.9  | 15.0                      | 0                              | Current ability level may be sufficient              |
| Written Comprehension  | 11.0                            | 13.6  | 11.0                      | <                              | Some improvement in abilities may be required        |
| Problem Sensitivity  | 11.1                            | 13.0  | 14.0                      | 0                              | Current ability level may be sufficient              |
| Speech Recognition   | 9.9                             | 13.0  | 14.0                      | 0                              | Current ability level may be sufficient              |
| Written Expression   | 9.8                             | 12.9  | 12.9                      | 0                              | Current ability level may be sufficient              |
| Deductive Reasoning  | 10.6                            | 12.2  | 15.9                      | >>                             | Current ability level is likely more than sufficient |
| Speech Clarity   | 10.2                            | 12.1  | 16.6                      | >>                             | Current ability level is likely more than sufficient |
| Fluency of Ideas   | 7.6                             | 9.8   | 14.4                      | >>                             | Current ability level is likely more than sufficient |
| Originality  | 7.6                             | 9.6   | 12.5                      | >>                             | Current ability level is likely more than sufficient |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

| Activities that Both Occupations Have in Common  |                         | Similarity of Focus Occupation to Associated Occupation: 83 |
|--|-------------------------|---|
| Focus Occupation: Coaches and Scouts (27-2022)   |                         |   |
| Associated Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011) |                         |   |
| Work Activities  | Exclusivity of Activity |   |
| Direct talent  | 89                      |   |
| Evaluate talent or individual  | 87                      |   |
| Negotiate business contracts   | 60                      |   |
| Use conflict resolution techniques   | 56                      |   |
| Use negotiation techniques   | 67                      |   |

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: n/a

**Focus Occupation: Coaches and Scouts (27-2022)**

**Associated Occupation: Agents and Business Managers of Artists, Performers, and Athletes (13-1011)**

### Tools and Technologies

### Exclusivity

Tools and technology data is unavailable for one or both occupations.

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.